

Sales Career – MGM Martin

THIS IS THE OPPORTUNITY YOU HAVE BEEN WAITING FOR!

Join our office and work with the area's most respected real estate, MGM MARTIN!

Our business is fast growing with now 3 offices in the City-East region, and we are looking for the right person to be part of our team.

This is the environment you need to be in to build a winning selling career!

Work where you live... We do and we love it!

We are committed to growing our business with motivated sales people who want to succeed in life. In fact our growth opportunities are so significant we need three sales people to join our team immediately!

If you're wondering about starting your career in real estate and you want to become a sales professional, we have the knowledge and systems to ensure your success. Join our committed team environment where we will train and mentor you to reach your true potential.

OUR CORE AREA - WHERE WE LOVE TO WORK

The Suburbs immediately south of the CBD, including Mascot, Rosebery, Kingsford, Eastlakes, Zetland, Randwick and Botany are in the centre of a booming real estate market that rewards those that can sell. Our market place is solid, 1500 + properties are sold year in year out in our core areas. We don't get big market fluctuations driven by external forces. Having operated here for many years our business understands this local market intimately and continues to respond to all its opportunities. This is the stable real estate environment you need to get that career going.

OUR OFFICES

We offer you the knowledge, leadership and support to get your real estate career moving. Our Principals are committed to working with you to achieve this.

We are committed to mentor and train you for success. In fact we have daily coaching, meetings and training sessions designed to help each other. This builds an environment of success, underpinned by REAL teamwork and values. We will work together to define realistic goals and support and assist you to grow your career.

It doesn't stop there. The successful applicants will require ongoing training relevant to their own needs to continue to improve. Whether you are a rookie or have been with us for many years, we continue to provide ways of helping you with in-house and external resources provided by Australia's leading trainers.

OUR TRAINING SUPPORT FOR YOU

We take your training needs seriously, that's why we utilise the specialist resources. This is a process that works; it includes a full day on the job here before you commit to this career and us. This way you can get a 'hands on' feel for what working here is all about! Ongoing training will further drive your selling success.

OUR BUSINESS GROWTH

How will we continue to grow in the future?

We continue to thrive by consistently exceeding our client's expectations. Underpinning this success is the highest degree of integrity and business ethics managed by the principals and practiced everyday by our people. Our clients expect nothing less

MGM MARTIN

MGM MARTIN utilises the leading edge of technology and innovation for market responsiveness. These are the tools you must have to meet your client's expectations.

THE RIGHT FINANCIAL PACKAGE FOR YOU

We understand it takes time and resources to build a real estate selling career. That's why we offer a base retainer plus commission package. We don't want you starving to death before you have a chance to reach your selling potential.

We have realistic targets for your first year with us that are balanced between achievement and challenge and reward you proportionately for exceeding these. We don't expect you to be a superstar overnight but if time proves you are then the sky is the limit for earnings with us.

That's what we offer to the right candidates at MGM MARTIN and that's how we will help you build your real estate selling career with us.

If you are interested, please send your resume to michael@mgmmartin.com