



## UPCOMING CPD COURSES

### Castle Hill

Commercial Leasing

**Wed 26<sup>th</sup> Sept**

### Castle Hill

Sales or Prop Mgmt

**Thurs 11<sup>th</sup> Oct**

### Orange

Sales and Prop Mgmt

**Mon 15<sup>th</sup> Oct**

### Castle Hill

Business Broking

**Fri 19<sup>th</sup> Oct**

### Sydney

Sales or Prop Mgmt

**Fri 26<sup>th</sup> Oct**

### Sydney

Commercial Leasing

**Tues 30<sup>th</sup> Oct**

## Introduction to the New ASIC Business Names Register

Any person or entity who conducts a business in Australia must have a registered business name. As of 28 May 2012, ASIC introduced a new national business names register, replacing previous state and territory services.

Business names are made available on a public register so that people can identify the individuals, companies or other organisations that operate under that name. The only exemptions to this requirement to register your business name are where you trade under:

- your own individual name, or
- all of the individual names of the partners in a partnership; or
- a company or registered body name.

If you already have an existing business name registered under a state or territory authority then not to worry, it will be automatically transferred across to the new ASIC register. ASIC will contact you when your business name needs to be renewed and assist you through the process.

If you wish to register a new business name, the process can be done online at 'ASIC Connect' [asicconnect.asic.gov.au]. You will need an ABN or an ABN application reference number to get started. You can check the availability of your intended business name on the ASIC site. Also, it is important to check that your business name doesn't infringe any registered trademarks. This can be checked online at IP Australia.

[Australian Government](#)

[IP Australia](#)

# UPCOMING CERTIFICATE OF REGISTRATION COURSES

**Melbourne Agents Rep**  
(Dist Ed + 1day tutorial)  
**Tues 9<sup>th</sup> Oct**

**Castle Hill**  
**Mon 8<sup>th</sup> – Wed 10<sup>th</sup> Oct**

**Orange**  
(Dist Ed + 1day tutorial)  
**Tues 16<sup>th</sup> Oct**

**Newcastle**  
(Dist Ed + 1day tutorial)  
**Wed 17<sup>th</sup> Oct**

**Sydney CBD**  
**Mon 22<sup>nd</sup> – Wed 24<sup>th</sup> Oct**

**Liverpool**  
Weekend Course  
**Sat 27<sup>th</sup> & Sun 28<sup>th</sup> Oct**

**Castle Hill**  
**Mon 5<sup>th</sup> – Wed 7<sup>th</sup> Nov**

**Central Coast**  
(Dist Ed + 1day tutorial)  
**Tues 6<sup>th</sup> Nov**

**Coffs Harbour**  
(Dist Ed + 1day tutorial)  
**Tues 6<sup>th</sup> Nov**

**Penrith**  
(Dist Ed + 1day tutorial)  
**Tues 12<sup>th</sup> Nov**

## Property Agency Relevance

If you operate an agency under the Property, Stock and Business Agents Act 2002 (the Act), you will have your business structured in one of three ways:

1. a sole trader, or
2. a partnership, or
3. a company

Section 9 of the Act states that if you are structured and operating as a company, then that company entity must hold a corporation licence. If you then choose to trade with a separate business name from the company name, that business name must be owned by the company, not by an individual.

Make sure that when you are establishing your business, that you obtain good quality legal and accounting advice to ensure that you are structured in the best way for your business.

[ASIC Website](#)

Find out more about  
government funded  
training.  
Call Steph on 1300 88 48 10!

We will be at the  
**JOBS AND SKILLS EXPO**  
Time: 10.00am to 3.00pm  
Date: Wednesday, 26th September 2012  
Venue: Shellharbour City Stadium  
Croome Road, Albion Park

## UPCOMING CPD

### 2 HOUR BREAKFAST SEMINARS

**Full 12 points!!**

#### **Castle Hill**

Sales and Prop Mgmt

**Thurs 27<sup>th</sup> Sept**

#### **Newcastle**

Strata

**Thurs 4<sup>th</sup> Oct**

#### **Sydney CBD**

Sales and Prop Mgmt

**Thurs 4<sup>th</sup> Oct**

#### **Campbelltown**

Sales and Prop Mgmt

**Fri 12<sup>th</sup> Oct**

#### **Gosford**

Sales and Prop Mgmt

**Tues 16<sup>th</sup> Oct**

#### **Bankstown**

Sales and Prop Mgmt

**Thurs 18<sup>th</sup> Oct**

#### **Parramatta**

Sales and Prop Mgmt

**Wed 24<sup>th</sup> Oct**

#### **Sydney CBD**

Strata

**Thurs 25<sup>th</sup> Oct**

#### **Newcastle**

Sales and Prop Mgmt

**Thurs 7<sup>th</sup> Nov**

From our office.....

Rosy and John recently visited Port Macquarie to run training courses. They took our office teddy. Teddy joined in a number of activities with Rosy including attending a course!



“Another satisfied student attending training in Port Macquarie last week”

The ACP team are back in full strength—George is now back running training after his surgery and quite a few months of ill health and our new administration team member, Megan is back after having her appendix removed. Here's to the continued good health of the ACP team and all our students.