



## CPD COURSES

### Dee Why

Sales & Prop Mgmt

**Mon 27th Feb**

### Castle Hill

Sales & Prop Mgmt

**Fri 10th Mar**

### Port Macquarie

Sales & Prop Mgmt (AM)  
or Commercial & Retail  
Sales & Leasing (PM)

**Mon 13th Mar**

### Parramatta

Commercial & Retail  
Sales & Leasing

**Thu 16th Mar**

### Gosford

Sales & Prop Mgmt

**Mon 20th Mar**

### Wagga Wagga

Sales & Prop Mgmt (AM)  
or Stock & Station (PM)

**Tue 21st Mar**

### Albury

Sales & Prop Mgmt

**Wed 22nd Mar**

### Sydney

Sales (AM)  
or Prop Mgmt (PM)

**Thu 23rd Mar**

### Taree

Sales & Prop Mgmt

**Thu 23rd Mar**

## Property Managers...be on alert!

There is a petition that has been released for support to end pet discrimination. The petition, which has been published on [change.org](http://change.org), seeks to end a landlord's right to refuse the keeping of pets within their rented premises. The petition states the following:

*"It's time to ban the 'no pets' clause in tenancy agreements. Too many families are forced to depart with their loved and adored pets/family members due to pet unfriendly landlords. These pets are almost always given up and placed into kennels, causing crowding and unnecessary euthanasia. These numbers are only growing.*

*We were unable to find a home for years, and were forced to stay with many different friends over the years due to the utter lack of 'pet friendly' homes and unkind landlords, I know many people who have faced the same struggle.*

*The RSPCA and Tenants Union of NSW have already begun to challenge the 'no pets' clause. This discrimination should not be tolerated, and a ban on the clause is well over-due.*

*Renters should be able to own a pet without having to ask for permission from their landlord. Keeping a pet is the individual's choice. As an adult, you should not need to seek permission for this.*

*Keeping a pet is generally less damaging to property than having a child, it's time for change."*

While there is nothing within New South Wales Anti-discrimination legislation that protects the keeping of pets, it is somewhat of a concern that the writers of the petition liken the discrimination to that of having a child, the legislation for which is very well established.

We are often asked in training about companion and therapy animals and the landlord's, and even an Owners Corporation's rights to refuse the keeping of these animals. Australian laws do protect those animals if they are a registered assistance animal under the Companion Animals Act 1998.

## CPD 2 HOUR SEMINARS

(8am - 10am unless otherwise specified)  
Pre-reading required.

**Full 12 points!!**

**Sydney**

Sales & Prop Mgmt

**Tue 28th Feb**

**Parramatta**

Strata Management

**Thu 9th Mar**

**Campbelltown**

Sales & Prop Mgmt

**Wed 15th Mar**

**Sydney**

Strata Management

**Fri 24th Mar**

**Castle Hill**

Sales & Prop Mgmt

**Mon 27th Mar**

**Newcastle**

Sales & Prop Mgmt

**Tue 28th Mar**

**Sydney**

Trust Accounting

**Wed 29th Mar**

**Sydney**

Sales & Prop Mgmt

**Thu 30th Mar**

**Parramatta**

Sales & Prop Mgmt

**Thu 30th Mar**

**Windsor**

Sales & Prop Mgmt

**Fri 31st Mar**

**Wollongong**

Sales & Prop Mgmt

**Wed 5th Apr**

The Companion Animals Act defines an assistance animal as an animal referred to in section 9 of the Disability Discrimination Act 1992 of the Commonwealth. That section refers to a guide dog, a dog trained to assist a person in activities where hearing is required and any other animal trained to assist a person to alleviate the effect of a disability. A companion animal must be lifetime registered and microchipped.

A landlord is not allowed to refuse a person a lease on the grounds of their having an assistance animal as it results in disability discrimination which is against the law.

A therapy animal is not legally recognised in the same way as an assistance animal. A therapy animal is used in therapeutic activities to improve a person's well-being and quality of life. Animal therapy may be defined as the use of animals to facilitate counseling or psychotherapy. Therapy animals may work with a patient to provide emotional comfort and promote a positive state of mind. The animal may ease discomfort through its affection, play and presence. There are no laws at this stage that relate to therapy animals. However, on a cautious note, simply because they are not given the same legislative rights, does not mean that you may not be considered as discriminating against a person's disability by not allowing a therapy animal in a rented premises.

So, for you property managers who are attempting to act in the best interest of your landlord, make sure that you ask all the relevant questions on your application forms, in order to allow your landlords to make informed decisions about which applicant is given approval to move into the premises.

'Til next time,  
Wishing you every success in your business ventures,  
Rosy Sullivan

## Is it time to change your career?

### **Diploma of Leadership and Management**

Every second Wednesday night commencing  
March 1st - 5.30pm - 8.30pm

You can join the program at any Unit throughout the  
Diploma course.

**Enquire now - 1300 88 48 10**

Sydney CBD

## CERTIFICATE OF REGISTRATION COURSES

### Newcastle

(Dist Ed + 1 day workshop)

**Fri 3rd Mar**

### Parramatta

**Mon 6th – Wed 8th Mar**

### Port Macquarie

**Tue 14th – Thu 16th Mar**

### Wagga Wagga

(Dist Ed + 1 day workshop)

**Mon 20th Mar**

### Gosford

(Dist Ed + 1 day workshop)

**Tue 21st Mar**

### Albury

(Dist Ed + 1 day workshop)

**Thu 23rd Mar**

### Sydney

**Mon 20th – Wed 22nd Mar**

### Sydney

(Dist Ed + 2 day workshop)

**Sat 25th – Sun 26th Mar**

## FINANCE AND MORTGAGE BROKING COURSES

### Cert IV in Finance & Mortgage Broking Sydney

**Mon 6th - Wed 8th Mar**

### Dip of Finance & Mort Broking Mgmt

Upgrade for existing

Cert IV holders

### Sydney

**Thu 9th - Fri 10th Mar**

# From the Office

The College has been busy in Sydney and regional NSW over the last two weeks but we have been carefully watching developments in Cambodia.

Those who keep in close contact with the College would know of the close association Rosy and John have with the Cambodian Children's Fund, a charity that delivers education, family support and community development programs into the heart of Cambodia's most impoverished communities. It was with great privilege then, that John Sullivan had the opportunity to travel to Cambodia last week to attend the official opening ceremony of the Neeson Cripps Academy in Phnom Penh.

Rosy and John were among the sponsors who funded the technology labs within the facility, which aims to provide high quality education through enhanced learning spaces and a focus on STEM education (Science, Technology, Engineering and Maths). The five-storey NCA hosts 400 students, 30 teachers, 15 classrooms, 4 teacher workrooms, 2 international standard science labs, 2 computer labs, an art studio, a gallery space, a teacher training hub, e-learning facilities, a rooftop garden and a sports court. The official opening took place on Thursday the 16th February with an event featuring distinguished guests such as CCF founder Scott Neeson and the Prime Minister of Cambodia. The opportunity this facility provides in educating the youth of Cambodia is definitely a cause worth celebrating.

Whilst touring the CCF facilities in Cambodia, John also happened to run into Pon, the sponsor child of Rosy, John and the College. Pon was thrilled to see John and the moment provided a golden photo opportunity.



## Enrol Now

Click on the enrol now button to go to the College online enrolment forms (pdf versions of the newsletter only).

## Property Licence Courses

Experienced Agents  
Property Licence  
Program  
Parramatta  
Mon 20th - Fri 24th Mar

Trust Accounting  
Parramatta  
Mon 20th - Wed 22nd Mar

Property Management  
Sydney CBD  
Thu 23rd - Fri 24th Mar

Business Broking  
Agency Practices  
Sydney CBD  
Thu 27th - Fri 28th Apr

Sales for Real Estate  
Sydney CBD  
Tue 4th - Fri 7th Apr

Strata Management  
Agency Practices  
Sydney CBD  
Tue 14th - Fri 17th Mar

Stock & Station  
Agency Practices  
Sydney CBD  
Mon 8th - Fri 12th May

Financial Management  
Sydney CBD  
Wed 12th - Thu 13th Apr

Staff Management  
Sydney CBD  
Mon 10th - Tue 11th Apr

Auctioneer  
Accreditation  
Sydney CBD  
Thu 9th Mar

## Certificate IV in Finance and Mortgage Broking

Monday 6th - Wednesday 8th March

## Diploma of Finance and Mortgage Broking Management (Upgrade)

Thursday 9th - Friday 10th March

## MAKE 2017 YOUR YEAR

With proposed reforms coming for the real estate and property industry, make 2017 the year that you get the qualification and obtain a full property licence

ACOP provides licensing training programs, and will recognise your prior learning and experience, for the following licence categories:

- ★ real estate agent's licence
- ★ strata manager's licence
- ★ business agent's licence
- ★ stock and station agent's licence
- ★ buyer's agent's licence
- ★ on-site residential property manager's licence

If you are seeking Recognition of Prior Learning (RPL) or Recognition of Current Competence (RCC), talk to us about the types of evidence that you will need to provide to seek these exemptions from training.

## Social Media

