



CPD COURSES

Albury

Sales & Prop Mgmt

Mon 27th Aug

Wagga Wagga

Stock & Station

Tue 28th Aug

Wagga Wagga

Sales & Prop Mgmt

Tue 28th Aug

Port Macquarie

Sales & Prop Mgmt

Thu 30th Aug

Sydney

Business Broking

Fri 31st Aug

Castle Hill

Sales & Prop Mgmt

Fri 7th Sep

Taree

Sales & Prop Mgmt

Tue 11th Sep

Dubbo

Stock & Station

Wed 12th Sep

Dubbo

Sales & Prop Mgmt

Wed 12th Sep

Sydney

Real Estate Sales

Thu 13th Sep

Cladding

Throughout our industry, we have been hearing many buzz words this year. One in particular is “cladding”. Cladding is not just an issue faced by strata managers, it is an issue for property managers as well.

The Home Building regulations have been amended this week to include cladding as a major defect in new builds. Which begs the question for all agents – “so what actually is cladding?” I hear you all asking.....

“Cladding” is a term which describes the material used to cover the external wall or roof of a building. Common materials used for cladding include weatherboard, lightweight panels (such as aluminium composite panels), polystyrene products and metal sheeting.

External cladding materials, including aluminium composite panels, are safe if they are installed in accordance with the National Construction Code (NCC), relevant technical standards and local laws.

If it is a safe product - why is cladding a problem and now classified as a major defect?

After the fire in Greenfell, London in 2017, which resulted in the deaths of 72 people due to combustible cladding causing the fire to spread through the whole building, the New South Wales Government established the Fire Safety and External Wall Cladding Taskforce. The taskforce identified a number of buildings in New South Wales which had the combustible cladding used in its construction. The combustible cladding is generally a cheaper imported type of material, containing a high ratio of polyethylene, which does not meet the Australian Building standards and like most “knock offs” looks almost like the more expensive and safer variety.

The use of cladding with more than 30% polyethylene is now banned in New South Wales and the changes to the laws are retrospective, meaning that older buildings which have the banned materials may be issued with rectification orders to minimise the risk to the owners and occupants.

The taskforce began inspections of buildings in 2017 and in June, the State government said Fire & Rescue NSW had assessed 2,280 buildings and found 417 in need of closer investigation.

CPD 2 HOUR SEMINARS

(8am - 10am unless otherwise specified)
Pre-reading required.

Full 12 points!!

Penrith

Sales & Prop Mgmt
Fri 14th Sep

Parramatta

Sales & Prop Mgmt
Thu 20th Sep

Sydney

Sales & Prop Mgmt
Fri 21st Sep

Bankstown

Sales & Prop Mgmt
Fri 28th Sep

Sydney (5-7pm)

Sales & Prop Mgmt
Tue 2nd Oct

Wollongong

Sales & Prop Mgmt
Wed 10th Oct

Gosford

Sales & Prop Mgmt
Wed 17th Oct

Liverpool

Sales & Prop Mgmt
Fri 19th Oct

Sydney

Strata Management
Wed 24th Oct

Parramatta

Sales & Prop Mgmt
Thu 25th Oct

So what does this mean for strata managers? It means an audit of the strata schemes your agency manages, in conjunction with your fire safety inspectors, and where inspections have not already been conducted, contacting NSW Fire and Rescue and requesting inspections of buildings that are identified to be of risk. It may also mean having to initiate discussions with your Owners Corporations with regards to available funds should rectification be required and warranty periods expired.

And what does this mean for sales agents and property managers? It means it is a good time to go along to a training session offered by NSW Fair Trading and become more knowledgeable about the issue. You may be faced with questions from purchasers or tenants regarding the building they are looking to buy into or enter into a lease. This issue is one of safety and most definitely could result in a material fact relating to a known health and safety risk of the building. Whilst no-one is expecting the agent (strata, sales or property management), to be a building inspector and have the ability to identify the combustible products on sight, it is important that you are able to understand and explain the regulations and processes should you be asked the questions.

'Til next time,
Wishing you every success in your business ventures,
Rosy

CPD Courses

ACOP offers CPD courses in different formats

Workshops
Distance Education
Online

NEW Skills Course for 2018



NCAT
(The Reality of Tribunal)

 **Liveability Real Estate
Specialist**

(Will include 12 CPD points)

CERTIFICATE OF REGISTRATION COURSES

Units taken from nationally accredited training qualifications from the CPP07 Property Services Training Package.

Sydney

Mon 10th – Wed 12th Sep

Sydney

(Online + Weekend Workshop)

Sat 15th – Sun 16th Sep

Castle Hill

Mon 24th – Wed 26th Sep

Parramatta

Mon 29th – Wed 31st Oct

FINANCE AND MORTGAGE BROKING COURSES

Units taken from nationally accredited training qualifications from the FNS Financial Services Training Package.

**Cert IV in Finance & Mortgage Broking
Sydney**

Mon 29th - Wed 31st Oct

Dip of Finance & Mort Broking Mgmt
Upgrade for existing

Cert IV holders

Sydney

Thu 1st - Fri 2nd Nov



From the Office

Here's cheers to another fortnight at ACOP. To kick off the last couple of weeks, our trainers have just returned from their CPD seminars, where they have had the pleasure of providing students with ongoing knowledge in relation to current Industry changes as well as the proposed Reforms. The trainers have travelled near and far to provide this training venturing from Gosford, Ballina, Bankstown, Parramatta and back to Sydney CBD. The College also welcomed fresh faces who attended our 3 day Certificate of Registration course - we wish them the very best with their journey into the property industry. Our fortnight of training has come to an end with our 4 day Sales for Real Estate course here in the CBD with so many eager students working towards obtaining their licence.

These last two weeks have been jam packed with birthdays, starting it off with Elise. We would like to wish Elise who is a student consultant here at the College a "Happy 22nd Birthday", we hope your first birthday here was a blast with your desk decorations, singing and birthday cake. Next birthday was Megan, who is our Qualifications Manager wishing you a fabulous "Happy Birthday" celebrated with many delicious cream filled puff cakes and then Kristine's birthday which we celebrated the day after with a white and milk chocolate marble cake after training her CPD class. If you haven't noticed yet after reading this - here at the College we love cake.

Ending this fortnight we would like to thank John Roberts who moved into a different role with the College a fortnight ago. John had worked at the College for over 6 years ending his time as our General Manager. He has provided so many around him with great knowledge, confidence and support and for that we would like to say a massive THANK YOU. We ended John's General Manager journey with a great night hosted by Rosy and John Sullivan who had booked a table for us at the Opera Bar. It was the perfect ending to "Red John's" new beginning. Remember that Red John will be out visiting agencies and offering his support to agents throughout the country, ranging from compliance to training to auctioneering. So he really hasn't left the College – just morphed into a different role.

Lastly but not least, we would also like to thank Michelle who is our Chief Operating Officer, a happy NINE years here at ACOP. Thank you for your dedication and hard work behind the scenes and also with the frontline staff here at the College. We look forward to many more years with you as leader of the team and naturally, cake was on the agenda.

Enrol Now

Click on the enrol now button to go to the College online enrolment forms (pdf versions of the newsletter only).

Property Licence Courses

Units taken from nationally accredited training qualifications from the CPP07 Property Services Training Package.

Financial Management Sydney CBD

Mon 17th - Tue 18th Sep

Staff Management Sydney CBD

Wed 19th - Thu 20th Sep

Stock & Station Agency Practices Sydney CBD

Mon 22nd - Fri 26th Oct

Strata Management Agency Practices Sydney CBD

Mon 24th - Thu 27th Sep

Sales for Real Estate Sydney CBD

Tue 2nd - Fri 5th Oct

Auctioneer Accreditation Sydney CBD

Mon 29th Oct

Trust Accounting + Insurance (Strata) Sydney CBD

Fri 28th Sep

Trust Accounting Sydney CBD

Mon 3rd - Wed 5th Sep

Parramatta

Mon 12th - Wed 14th Nov

Property Management Sydney CBD

Thu 6th - Fri 7th Sep

Parramatta

Thu 15th - Fri 16th Nov

FNS40815 Certificate IV in Finance and Mortgage Broking

Monday 29th - Wednesday 31st Oct

FNS50315 Diploma of Finance and Mortgage Broking Management

Thursday 1st - Friday 2nd Nov

MAKE 2018 YOUR YEAR

With proposed reforms coming for the real estate and property industry, make 2018 the year that you get the qualification and obtain a full property licence

ACOP provides licensing training programs, and will recognise your prior learning and experience, for the following licence categories:

- ★ real estate agent's licence
- ★ strata manager's licence
- ★ business agent's licence
- ★ stock and station agent's licence
- ★ buyer's agent's licence
- ★ on-site residential property manager's licence

If you are seeking Recognition of Prior Learning (RPL) or Recognition of Current Competence (RCC), talk to us about the types of evidence that you will need to provide to seek these exemptions from training.

Social Media

